



INSULATION FABRICATORS, INC.

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6-29-10

Dear Valued Customer-

We have recently been informed of some significant price increases from manufacturers that we represent. The largest being a 50% increase from ITW on Styrofoam products going into effect on July 15th. This is on top of a 10% increase announced on May 3rd. This unprecedented increase is being blamed on a recent blowing agent change necessitated by the Montreal Protocol. Because of the short notice of this increase IFI is forced to raise our prices on July 19th.

We have also been notified of increases on mastics, fiberglass duct wrap and board, rubber products, and some facing materials. I have inserted a table below showing the increases. These increases will be implemented as stated in the below table. New price books will be available in the beginning of August.

Manufacturer	Effective Date	Increase %
ITW	May 3, 2010	5-10%
HB Fuller (Foster & Childers)	July 15, 2010	3-10%
Manson	July 19, 2010	12%
K-Flex USA	August 2, 2010	7%
ITW	July 15, 2010	50%

I have attached the notifications from the manufacturers for your information.

Thank you very much for your continued support. Your business is greatly appreciated.

Please call us with any questions you may have.

Regards,

Ted McNabb
Executive VP, IFI

ITW Insulation Systems

PABCO - CHILDERS METALS

April 4, 2010

To Our Valued Distribution Network:

Please be advised of an upcoming price increase on Trymer PIR, Trymer XPS, and Saran® products effective May 3, 2010. Since October 2009 until present, aluminum and stainless steel prices have continued to increase throughout the global markets. In addition, the recent escalations in chemical markets have continued to apply upward pressure to our base raw materials for the Trymer product line. There are several factors contributing to the escalation including: higher energy costs, strengthening demand worldwide and tightening supply of composite materials. Therefore, we will increase prices on all the following products as listed below:

Trymer XPS	10%
Trymer PIR	5%
Saran®	5%

ITW Insulation Systems has aligned with the most recognized and professional distributor/fabricators in the industry. We provide our partners unmatched product support in today's market-place. These include; engineering specification calls, technical analysis and calculations, market research data, lead generation, and owner presentations. Support provided to our key customers distinguishes their efforts in an otherwise difficult market.

We are committed to providing you with high quality manufactured jacketing and insulation products and we appreciate your support on these matters. If we can help provide you with any further details on this announcement, please contact your local Regional Sales Manager.

Thank you for your consideration,

Greg Todd
Global Sales Director





June 15,, 2010

Dear Valued Partner,

As you may be aware, our industry is experiencing raw material cost escalations that analysts forecast will continue for some time. These increases directly impact the Foster/Childers products. We looked at the products and applied specific increases to specific products taking into consideration the market needs and competitiveness, which resulted in no increases in some cases. We will take specific increases ranging from 3-10% that will take effect on July 15, 2010.

The facts below explain what's behind the raw material increases and should help you to communicate this increase to your customers.

- Based on cost efficiencies, raw material manufacturers are using lower-cost methods of producing a variety of raw materials. These methods produce less of the specific materials used in our industry, which in turn creates price pressure.
- During the recession when demand fell dramatically, many raw materials manufacturers reduced production capacity. The increase in consumer demand has created supply shortages.
- The raw material shortages are expected to continue for the foreseeable future.

As a customer, you can be confident that we are doing all that is possible to anticipate and respond to raw material shortages and cost increases. We will continue to leverage our global purchasing network to do all we can to make sure that we have materials to meet your needs, maintain the integrity of our product quality, and offer the lowest cost possible.

As always, thank you for your business and continued support.

Sincerely,

Elie Yared

Elie Yared

Global Sales manager (Foster/Childers)

H.B.Fuller Construction Products, Inc



MANSON INSULATION

KEEPING IT SIMPLE.

Montreal, June 4th, 2010

To: All Manson Customers
Subject: Manson Insulation Products Price Increase, Effective July 19th 2010.

In these truly unusual and complicated economic times, we are experiencing increasing manufacturing costs, which have had a continued negative impact on our business.

As a result, Manson is obligated to implement a price increase effective on all shipments made on or after July 19th 2010.

The increase of twelve percent (12%) will be applied by an adjustment of your current day-to-day pricing profile, which will be sent to you by your customer service representative.

Below, please find listed the affected products:

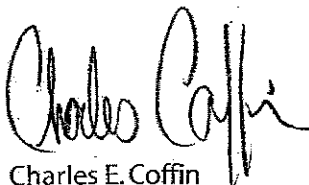
All Duct Lining Products, Board & Other Blanket Products - 12% increase

- Alley Wrap™ duct wrap (plain and fsk)
- Flex Duct Insulation
- Akousti Liner® & Akousti Liner® R
- AK Board™
- AK Blanket

Over the past year, Manson has re-enforced its commitment to increase the level of service to our customers by expanding our product line and increasing our workforce. Our dedication will continue and although we are sensitive to the current market conditions and difficulties attached to the implementation of a price increase, we expect to continue working with you and servicing your daily needs with special care.

Rest assured Manson appreciates your support.

Your account representative and myself are available for any questions you may have on this matter.



Charles E. Coffin
Managing Director





Dear Valued Customer,

In the face of worldwide demand and increasing costs for raw materials, we are implementing a 7% price increase on the following K-Flex USA Products:

- Standard tubes (black and white) and Sheets
- Coils
- K-Flex ECO™
- K-Flex Duct® Liner
- K-Flex® 320, 373, and 620 Contact Adhesives

Pricing on the following products will not be affected by this price increase:

- Seam-Seal tubes and Sheets with PSA
- K-Flex Clad®
- K-Flex Solar™
- K-Fit™ fittings
- K-Flex® 360 Insulated Pipe Supports

Pricing on specialty accessory items will vary. Items such as cork insulation tape, 720-LVOC contact adhesive and 374 Protective Coating will see a greater than 7% increase. We are also adjusting the box quantity on a few items for improved packaging. Please contact your customer service center for details on these items.

All orders entered for immediate shipment on or before August 2, 2010 will be invoiced at the current level. All orders placed after this date will be at the new prices.

All list price sheets are available for download from our website, www.kflexusa.com. We encourage you to take advantage of this feature. We will not be mailing out copies of the price lists as we have done in the past, but should you need printed copies, please contact your sales manager or customer service center.

Thank you for your business and continued support.

Regards,

Giuseppe Guarino, President
K-Flex USA, L.L.C.



ITW Insulation Systems

PABCO - CHILDERS METALS

XPS PRODUCT CHANGE & PRICE INCREASE ANNOUNCEMENT

Dear Valued Partner:

As we have discussed, legal and environmental requirements related to the Montreal Protocol have necessitated changes to the current formulation of XPS Pipe Insulation Billet. Compliance with the Montreal Protocol is mandatory for continued manufacture of foam insulation in North America.

In order to comply with the requirements of the Montreal Protocol, ITW manufactured and supplied foam products in North America must be CFC and HCFC free.

The conversions required by law have resulted in major cost increases associated with the new XPS formulation going forward. These increases are driven by the higher cost of raw materials and products that make up the newly formulated XPS PIB.

Please be advised that effective Monday, July 15, 2010, prices on XPS Pipe Insulation Billet products will increase fifty percent (50%). See the following page for the new list price on XPS PIB products effective July 15, 2010. Also, please see the environmental advantages of going to the new mandatory blowing agents on page 3.

Thank you for your continued support. If you have any questions, please contact your ITW Regional Manager. ITW Insulation Systems will continue to monitor market conditions to ensure and maintain superior quality products at fair market value.

Sincerely,



J.M. Roberts
General Manager
ITW Insulation Systems